

Collaboration and Partnerships

Build stronger partnerships. Strengthen collaboration. Increase collective impact.



maximus academy
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Strong partnerships create stronger social impact

Nonprofit organisations rarely operate in isolation. Achieving meaningful and sustainable impact often requires collaboration across sectors, including partnerships with government entities, private sector organisations, community groups, and other nonprofit institutions.

However, many organisations struggle to build and manage partnerships effectively. Without structured collaboration strategies, relationships can remain informal, resources may be underutilised, and opportunities for collective impact can be missed.

The **Collaboration and Partnerships** course focuses on developing the knowledge and skills needed to build effective partnerships in the nonprofit sector. Participants explore collaboration models, learn strategies for building and maintaining strong relationships, and understand how partnerships can expand organisational capacity and maximise community impact.

Participants learn how to identify strategic partners, manage relationships effectively, and leverage partnerships to achieve shared goals.

Why Collaboration and Partnerships Matter

Without effective collaboration strategies, organisations often experience:

- Limited ability to expand programs and reach communities
- Difficulty coordinating with other organisations and stakeholders
- Underutilised networks and partnerships
- Missed opportunities to maximise collective impact

This course equips nonprofit professionals with the frameworks and practical tools needed to build strong partnerships that enhance organisational effectiveness and deliver greater community outcomes.

Programme Overview

This course explores the importance of collaboration and partnerships in strengthening nonprofit impact.

Participants explore how to:

- Develop collaboration models and partnership strategies
- Build and manage effective partnerships
- Strengthen relationship management across stakeholders
- Utilise partnerships and networks to maximise resources
- Organise community events and engagement initiatives
- Apply collective impact approaches to social challenges

The result:

- Stronger partnerships.
- More effective collaboration.
- Greater collective impact.

What this programme prepares you to do

This course equips nonprofit professionals with practical collaboration strategies to strengthen partnerships and expand organisational capacity.

Participants develop the capability to build meaningful partnerships, manage relationships effectively, and coordinate collaborative initiatives that deliver measurable community outcomes.

What the Course Covers

- Collaboration models and strategies for nonprofit organisations
- Building and managing effective partnerships
- Relationship building and resource utilisation
- Organising and managing community events
- Collective impact and community engagement strategies

Flexible Delivery

- As standalone professional training
- As part of full nonprofit sector development pathways
- Online or Face to Face

Programme Details

Training Days

2 Days

Learning Hours

10 Hours

Level

Practitioner

Delivery Format

Instructor-led training

Maximus Academy

Maximus Academy provides professional training programmes designed to strengthen communication, technical capability, and sector-specific expertise across multiple industries.

Our programmes support professionals in developing the skills required to operate confidently in global environments and specialised sectors.

Delivered by subject-matter experts with **practical nonprofit and partnership management experience.**

Delivered by **Subject Matter Experts**

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